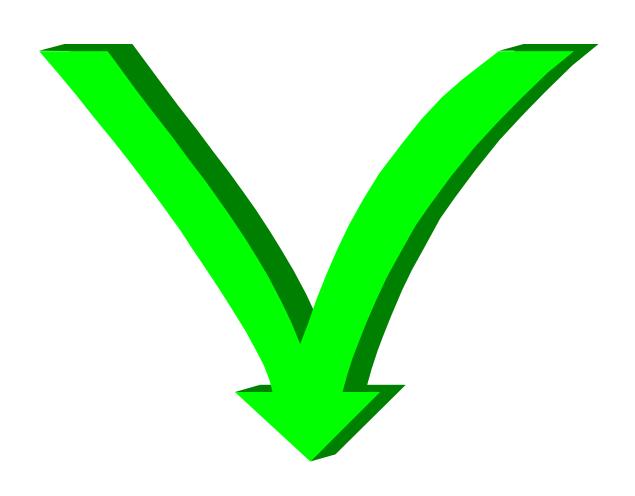
# GUEST HISTORY: LOOKUP, MERGING PROCEDURES, AND PARAMETERS



## **Understanding the Basics of Guest History Records**

A Guest History record is comprised of four components:

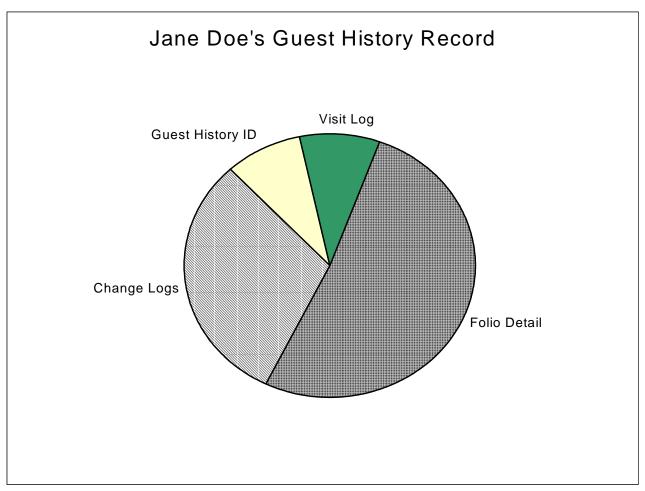
- Folio Detail
- Change Logs
- Guest History ID
- Visit Log

**Guest History ID** is the portion of the record that contains basic information about the guest like name, address, settlement, etc.

**Change logs** are the list of all of the modifications and activity done to the account such as room moves, settlement changes, rate overrides, etc.

**Folio Detail** is the transactions in the guest's folios (a guest can have up to ten guest folios, one group folio and two internal folios) such as room charges, phone calls, payments made, etc.

**Visit Detail** records all of the individual-stay dates of the guest. There can be an unlimited number of individual stays on one guest history record.



The chart above represents one guest history record. In this example, it is for Jane Doe. Different portions of Jane Doe's guest history record take up more memory space than others.

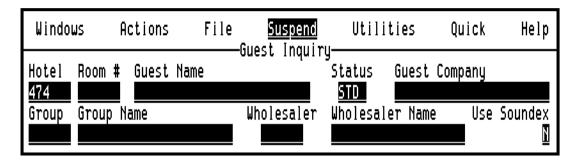
For example, folio detail takes more memory space to store the information than visit detail does.

Memory space is something to consider when determining what types of records to send to history and how long to maintain them once they are sent. For instance, management may decide not to send cancelled reservations to guest history because of the fear to use up too much space. However, when looking at the pie chart, notice that a cancelled reservation actually takes up very little space. Why? Since a cancelled guest does not have room charges, there is no folio detail to record (folio detail takes up the most space). It is also likely that there is very little change log information since not much would have occurred to the guest's account (and again, change logs take up the next largest amount of space). That only leaves visit detail and history ID, all of which takes up very little space.

Use this same method to determine how long to maintain the account in history. The Geac system allows purging portions of the record individually. This means rather than having to purge the entire record earlier to preserve space, the system can be set up to systematically purge the parts of the record that take up the most space so that the basic information of the record can be maintained longer. For example, folio detail and/or changes logs may be set up to purge after six months, but the history ID may be purged after a year and a half.

## **Looking Up A Guest In History**

- 1. Press the [Navigator] key
- 2. Press [S] to select the option Suspend
- **3.** Press the  $[\downarrow]$  and highlight Guest History Inquiry
- 4. Press [Enter] to select that option
- **5.** This opens a Guest History Lookup box. There are many combinations, which can be used to search for a guest. Below is a list of the most common ways as well as some hints and tips.



- The correct format for entering a guest's name is as follows:
  - Smith, John. This format above is the guest's last name, a comma, a space and the first name
- The more information entered about a guest (i.e. company information or the full guest name), the shorter the list of guests to select from. However, keep in mind that the system is searching for guests who fit all of the requirements entered and entering less gives more information.
- Notice that when pressing [Enter] a "%" is placed after the name. This symbol is a wildcard. It means search for anything. For example, "Smi%" locates Smith, Smithers, Smile and any other name starting with Smi. It can also be used to look up a guest by their first name, should the agent only know that much about them. This is the format to use when searching for a guest by the first name of Stephanie:
  - %, Stephanie%
- Using Soundex can save time. When answering "Y" to this option, the system ignores

- CAPS, symbols and spaces in guest names (i.e. O'Doul or Mac Donald). It also drops consonants and sound out a name providing a list of several spelling variations. For example, the name Paine pulls up Payne, Pain, Pane, etc. Keep in mind that Soundex is not for common use because it pulls up tons of names and of course, that slows down the searching time. Agents should not need to use Soundex in every single search.
- A guest can be searched by the credit card number. Press [Next Block] to go to the next section where that field is located. A guest can not be search by guest name or company AND a credit card. Only one or the other. When searching by card number, the system looks into the Settlement window of the history records and pull up a list of guests with that card number. Note that even if a guest settles their account with a particular card, unless that same card is entered into the Settlement window, the agent is not able to locate the account using that card number.
- A guest can be searched by entering the Confirmation/Folio number in the Guest Number field. A guest can also be located by entering the club account number.
- **6.** Once the information needed to search for the guest is entered, press the [Execute Query] key. This brings up a list of guests that fit the specified criteria.
- 7. Use the  $[\downarrow]$  to highlight the desired guest name and press [Enter] to select them.

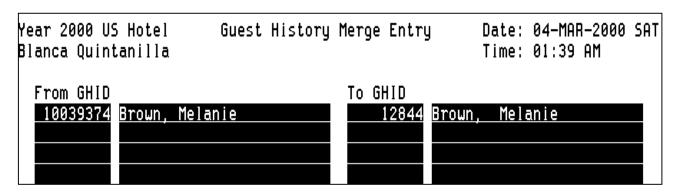
#### **Viewing and Printing the Guest's Folio From History**

- 1. From the Main Menu, select Guest History Maintenance Menu
- 2. Select Guest History Record Maintenance
- 3. Pull up the guest's account using [Enter Query]
- 4. Press [Quick] and type "FD" to select Folio Data
- 5. At the Folio field, press [Enter] to view the entire folio
- **6.** To see detailed information about a specific charge, use the  $[\downarrow]$  to highlight the desired charge and press [Enter] to select it.
- 7. Once the detail is viewed, press [Exit] to return to the main folio.
- **8.** To print the folio, press [Actions] and type which folios to print:
  - GST Prints all guest folios A, B, D-K
  - ALL Prints all folios, including non-guest such as C
  - ENTER A LETTER Or simply type the letter of the specific folio to print. W and Z folios can not be printed, nor can a folio that has no activity on it.
- 9. Press [Save]
- 10. Press [Exit] to print the folios.

#### **Merging Guest History Accounts**

Merging guest records is an easy process to do as long as it is kept clean and done often. Agents may add and save merge information in the Merge Entry screen and after all agents are done run the Post Merge process just once. Keeping it clean could be easier if each agent is responsible for one letter of the alphabet.

- 1. From the Main Menu, select Guest History Maintenance Menu
- 2. Select Guest History Report Menu
- 3. Print the Guest History Pre-Merge Report.
- **4.** Using the Guest History Pre-Merge Report, decide which guest numbers are to be merged into other records.
- 5. [Exit] back to the Guest History Menu.
- **6.** Select Guest History Merge. In this screen, using the Guest History Pre-Merge report, type in all the guest numbers to merge.



**Note:** When pressing [Save] in this screen, the system simply holds the information until the merge process runs. When getting messages that a certain number can not be merged because it has already been used, another agent could have entered it already and did not run the last process. Properties doing this for the first time or who have setup this screen but did not run the merge process may have records waiting to merge that the agent can not see. The more records merged at one time, the longer the process takes. To check for existing entries use [Enter Query] and type "N".

- 7. Go back to Guest History Reports and run the Guest History Post Merge. This is the final process that actually sets the account to be merged. Check how many records are merging by using the [Enter Query], to be sure that there is enough the time on that terminal to complete the process. The process is only lengthy when merging 150 or more records at one time.
- 8. The merging process is part of the guest history purging process, which runs in the night audit. Until the purge process runs, nothing actually merges. The date the purge process is set to run can be viewed, and if need be changed. From the Guest History Menu, select Guest History Parameters and [Quick] into the Purge Parameters window. The Next Purge Date field displays the next time the purge process is scheduled to run. This date can be modified if the purge needs to happen sooner than the displayed date.

## **Guest History Reports**

#### Alpha List

This report displays guest record information. It is used to keep guest history clean.

#### Process Code: ghalpha

Guest Name Addr							
	ress 1 Addre	ss 2 Cit	·Y	Stat	Post Code	Company	Last Vist Spec Serv
	Wholesaler Highw	Sa	ın Dimas	CA	91773		28-JAN-00
•	Wholesaler Highw		n Dimas		91773		26-JAN-00
	Wholesaler Highw		n Dimas		91773		28-JAN-00
Bear, Fuzzy 123			n Dimas		91773		29-JAN-00
Brender, Austin 1562	9		verside		91624		06-FEB-96
Cap, Pen 123	Wholesaler Highw	Sa	n Dimas	CA	91773		28-JAN-00
Chair, Electic 123	Wholesaler Highw	Sa	n Dimas	CA	91773		28-JAN-00
Computer, Laptop 123	Wholesaler Highw	Sa	n Dimas	CA	91773		28-JAN-00
Cord, Power 123	Wholesaler Highw	Sa	n Dimas	CA	91773		28-JAN-00
Cup, Coffee 123	Wholesaler Highw	Sa	n Dimas	CA	91773		28-JAN-00
Ellenman, Bob 2630	)2 Via Linda Rd	Lo	s Alisos	sCA	92691		13-JAN-96
Enderle, Dale 33 W	7. Quebec #23	De	nver	CO	83325		25-JAN-00
Error, Override 123	Wholesaler Highw	Sa	n Dimas	CA	91773		27-JAN-00
Game, Baseball 123	Wholesaler Highw	Sa	n Dimas	CA	91773		26-JAN-00

#### Prompts available for this report:

- ⇒ Last Name From
- ⇒ Last Name To
- ⇒ Postal Code From
- ⇒ Postal Code To
- ⇒ First Visit From
- ⇒ First Visit To
- ⇒ All Records?
- ⇒ Minimum Visit
- ⇒ Maximum Visit
- $\Rightarrow$  Region Code
- ⇒ Country Code
- ⇒ Rate Schedule
- ⇒ IATA
- $\Rightarrow$  Club
- ⇒ Sort Order
- ⇒ Market Segment
- ⇒ Source Code
- $\Rightarrow$  CFT
- ⇒ Group Code
- ⇒ Special Service
- $\Rightarrow$  VIP

#### **Guest History Match**

This report lists any possible guest record matches for reservations within a specified arrival date range.

#### **Process Code: ghmatch**

```
Year 2000 Hotel-US Format
                                      Guest History Match Report
                                                                                 Page Number:
Blanca Quintanilla
                         For arrival dates between 02-04-2000 and 03-05-2000
                                                                                 04-FEB-2000 01:52 PM
(res.ghmatch)
                     Including Group Delegates and Including Travel Agent reservations
                 Including Guest Name, Address, Credit Card, Club 1, Club 2 Matches
                                   Including GH stays within 999 days
                                          Order by Guest Name
Guest or GH Number & Name/
Credit Card Info./ Company Name/ Club Account 1/ Club Extra Information CC Exp Date Club Account 2 Exp I
                         CC Exp Date Club Account 2 Exp Date Guest Address
7124477 Steppes, Mike
AX 373235387881007
                        01-01
Arrives: 02-04-2000 Departs: 02-06-2000 Nights:
                                     ----- Possible GH matches -----
6509 Bernstein, Mich
                                         AA 123456789
                                                           12-99 9 So. Bruce, Anaheim, CA, 92804, USA
                                         SPG dawn
                                                           12-99
Last Visit: 03-28-1997 Total Visits: 11 Total Nights: 335
```

#### Prompt available for this report:

- ⇒ Start Date
- ⇒ End Date
- $\Rightarrow$  Include GH Stays Within XXX days
- ⇒ Exclude Guests with Group Code:
- ⇒ Exclude Guests with T/A?
- ⇒ Include Guest Name?
- ⇒ Include Guest Address?
- ⇒ Include Credit Card?
- ⇒ Include Club 1?
- ⇒ Include Club 2?
- ⇒ Sort Order

<u>Guest History Pre-Merge</u>
This report prints a summary of guest history records on a specified letter range. This report is used to verify guests with more than one record for the merging process.

#### **Process Code: premerge**

Yr 2000 Hotel-US-472 Blanca Quintanilla (gh.premerge)				Guest History Pre-Merge Report			port Page Number: 1 04-FEB-2000 02:01 PM	
(311.61.01101	307	From letter A to Z						
	Last	Room	No.	Guest		Company	Guest	
GHID			Visits	Name		Name	Address	
10040597	01-28-2000	0	1	Adults, Wrong	Mr		123 Wholesaler Highway, San Dimas	
10040581	01-26-2000		1	Ball,kick	Mr		123 Wholesaler Highway, San Dimas	
10040585	01-28-2000		1	Bar, Handle	Mr		123 Wholesaler Highway, San Dimas	
10040610	01-29-2000		1	Bear, Fuzzy	Mr		123 Wholesaler Highway, San Dimas	
10194	02-06-1996		1	Brender, Austin	Mr		15621 Highland, Riverside	
10040611	01-28-2000	-	1	Cap, Pen	Mr		123 Wholesaler Highway, San Dimas	
10040614	01-28-2000	-	1	Chair, Electic	Mr		123 Wholesaler Highway, San Dimas	
10040617	01-28-2000		1	Computer, Laptop	Mrs		123 Wholesaler Highway, San Dimas	
10040606	01-28-2000	0	1	Cord, Power	Mrs		123 Wholesaler Highway, San Dimas	
10040587	01-28-2000	-	1	Cup, Coffee	Mr		123 Wholesaler Highway, San Dimas	
10070	01-13-1996	-	1	Ellenman, Bob	Mr		26302 Via Linda Rd,Los Alisos	
10040583	01-25-2000	3	1	Enderle, Dale			33 W. Quebec #23, Denver	
10040599	01-27-2000		1	Error, Override	Mr		123 Wholesaler Highway, San Dimas	
10040582	01-26-2000	2	1	Game, Baseball	Mrs		123 Wholesaler Highway, San Dimas	

### Prompts available for this report:

- ⇒ Group Name
- ⇒ Company Name
- ⇒ Market Segment
- ⇒ Start at Letter
- ⇒ End at Letter
- ⇒ Start at Name
- ⇒ End at Name

<u>Guest History Post Merge</u>
This report shows all records merged by the user. It is used as a backup record.

#### **Process Code: postmerge**

Yr 2000 Hotel-US-472 Guest History Post Merge Report Page Number: Blanca Quintanilla 04-FEB-2000 02:17 PM (gh.postmerge) \*\*\* This Record \*\*\* \*\*\* This Record \*\*\* Merged With Guest Guest Name GHID Name Ms. Abtin, Karla Aikman, Troy Ms. Abtin, Karla Aikman, Troy 2814 2812 101071 2836 End of Report

### Prompts available for this report:

⇒ None

<u>Guest History Profile</u> This report displays guest records with all main record information.

## **Process Code: ghprof**

Yr 2000 Hotel-US-472 Blanca Quintanilla (gh.ghprof)	Guest History Profile Report For Guest History Records Ordered By Name	Page Number: 1 04-FEB-2000 02:31 PM
Armstrong, Loui 123 Wholesaler Highway	First Visit 28-JAN-00 Hotel 472 Average Nights 0 Last Visit 28-JAN-00 Hotel 472 Average Revenue 0.00 Total Visits 1 Nights 2 Total Revenue 126.00	Market Segment 50 Source TRAV Region SOWT VIP Code
San Dimas CA 91773 USA Home (659)569-8632	Total Room 101.30 Company Total Food 10.00 Club 1 Exp Total Beverage 14.70 Club 2 Exp Total Misc 0.00 Passport 123698547	Comp Code Misc Stat 1 Misc Stat 2
Work (569-369-9865  Hotel Arrive/Rate Room	Total Other 0.00 Birth Date 11/22/65  Room Persons Room Rt/Whs Name/ Set/ Mkt/ VIP/ St1/ Pri	.mary IATA Group/Bill Total Rev
NumberDepart Schedule Type	Number Ad Yt Ch Tour Code Comp Src Regn St2 Sec	cond IATA Name Special Sr 
30 0111 00	DOMESTIC COT TRAV SONT	

#### Prompts available for this report:

- ⇒ Print 1 record per page (Y/N)
- Expected Arrival, Registered, History
- ⇒ Guest Number
- ⇒ Arrival Date
- ⇒ Sort Order
- ⇒ All Guest History Record
- ⇒ Guest History ID
- ⇒ Last Name From/To
- ⇒ Postal Code From/To
- ⇒ First Visit From/To
- ⇒ Last Visit From/To
- ⇒ Minimum Visits
- ⇒ Maximum Visits
- ⇒ Region
- ⇒ Country
- ⇒ Special Service
- $\Rightarrow$  VIP
- $\Rightarrow$  Club
- ⇒ Tour
- ⇒ Market Segment
- $\Rightarrow$  Stat1/2
- ⇒ Group
- $\Rightarrow$  IATA
- ⇒ Source
- ⇒ Wholesaler
- $\Rightarrow$  CFT
- ⇒ Rate Schedule

<u>Guest History Pre-Purge</u>
This report displays all records due for deletion in the next purge process. It also gives the users the ability to change the status of the record to prevent it from being purged.

#### **Process Code: ghpreprg**

Year 2000 US Hotel Guest History Pre-Purge Report Page Number: Blanca Quintanilla Detail 03-MAR-2000 05:03 AM (gh.ghpreprg) The following Guest History records will be purged in the next purge cycle: Last Visit (Months) Total Visits Arrive Name Depart Revenue 10039374 Brown, Melanie (0.00)0 Poskey, William 04-28-1997 (34.67) 04-28-1997 04-28-1997 0.00 11232 1 Number of Guest History records will be purged: 2

#### Prompts available for this report:

⇒ Print Report in Summary or Detail (S/D)?